

Order Management

Effective Information-Sharing for Faster, More Accurate Fulfillment

The UNISON Order Management module is a high-powered system, designed to simplify large sales order volume processing. It is the only system flexible enough to efficiently handle complex business strategies with elaborate promotion, discounting, and pricing requirements. With UNISON, you gain instant access to customer credit, payment history, inventory status and pricing information as well as customer service and sales history.

Multiple Order Types

Regular A/R, Quotations, Prepaid, Trial, Invoice-Only, Credits, Repeat Orders, Standing Orders, Contracts...can all be processed with UNISON. All information is fully verified at the point-of-entry. Once the order is entered, files are immediately updated.

Instant Inventory Status

Inventory is automatically checked and allocated, if available, or back-ordered, if necessary. This means that inventory status is kept up-to-date and accurate.

Pricing & Discounting Flexibility

UNISON uses a comprehensive pricing and discounting matrix to accommodate your business strategies. It offers several pricing options which include contracts, standing orders, promotions, list pricing, and rate cards. Discounts can be applied using a wide range of configurations such as customer and item classification, break level, manual, and item combination.

Customized Promotions

You can easily identify, access and utilize all new, ongoing and past promotions. The system will automatically price the selected titles according to the promotional price and the specified beginning / ending dates for each title. UNISON is designed to handle a multitude of different types of promotions with built in tracking and verification.



Order Fulfillment



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With UNISON...

- ✓ Data is readily accessible by PC office automation products such as word processing, spreadsheets, databases and report writers.
- ✓ UNISON operates using Combined Order Entry for organizations processing books or merchandise (stocked items) as well as subscriptions. By permitting entry of subscription and stocked items on a single screen, orders can be quickly processed.
- ✓ Order Entry is quick and easy with built-in code tables to ensure that data is entered accurately.
- ✓ User-defined entry settings such as credit card controls and required data mean that UNISON can be customized to match a specific business model.
- ✓ EDI, BISAC, Pubnet™ and chain orders are easily processed.

Access Information

- /// Order History Summary
- /// Invoice Line History
- /// Expanded Line
- /// Tax History
- /// Line Item Ticket
- /// Open Order Summary
- /// Subscription Detail
- /// Tax Information
- /// Order History Detail
- /// Line Items Display
- /// History Expanded
- /// Credit Manager
- /// A/R Item Display
- /// Open Order Detail
- /// Open Order Status
- /// Shipping Information

UNISON Features

- ✓ Powerful, Flexible Pricing & Discounting
- ✓ Automatic Credit Check
- ✓ Unit Sales and Pre-Pack Kits
- ✓ Credit Card, Cash and Catalogue Processing
- ✓ College Text Marketing Tracking
- ✓ Promotion and Mail Tracking
- ✓ Pre and Post Billing
- ✓ Examination, Complimentary and Author Sales
- ✓ Integrates with Freight Scale Systems
- ✓ Repeat, Contract and Standing Orders
- ✓ Combined Subscription / Book Order Entry
- ✓ Automatic Notification of Backorder Changes
- ✓ Real Time Inventory Status Check
- ✓ Direct Access to Customer Service
- ✓ Split Orders for Multiple Warehouse Shipping
- ✓ Automatic Backorder Fill